

Positioning Microsoft Teams on Spectralink DECT for Purpose-built Enterprise Mobility



The migration to Microsoft Teams

Microsoft Teams is the primary choice for enterprise customers who are providing collaboration and communication to their entire workforce, including deskless workers. Organizations are moving to Microsoft Teams to support new hybrid working standards, improve collaboration, and increase organizational agility as part of wider digital transformation to cloud initiatives. Microsoft Teams is also being evaluated as an alternative to existing enterprise phone systems or as a cost-effective solution for retiring existing legacy phone systems and making the transition to centralized cloud service for all communications needs.

Spectralink solves business communication needs with Microsoft Teams SIP Gateway integration

If your customers want Microsoft Teams SIP Gateway and Enterprise DECT, Spectralink is the premier solution. Spectralink offers direct integration of Enterprise DECT with Microsoft Teams Phone, enabling customers to retire legacy PBXs and/or Session Border Controllers (SBCs) that were previously required to support DECT mobility users. Legacy PBXs and/or SBCs are costly and can be difficult to maintain, consume significant IT resources to sustain, and prevent organizations from moving to a centralized cloud calling solution.

Our expertise in enterprise-grade DECT, combined with our knowledge of the UCaaS (Unified Communications as a Service) market, makes Spectralink the ideal choice for customers embarking on their digital transformation journeys from existing Microsoft or third-party collaboration solutions or from on-premise to the cloud. Spectralink helps customers consolidate, reduce costs, and extend functional lifecycle deployments and reliable communication to mobile workforces.

How Spectralink DECT directly integrates with Microsoft Teams Phone

Spectralink DECT servers directly integrate with Microsoft Teams Phone, creating a feature-rich, enterprise-grade telephony system so your employees can collaborate and communicate from anywhere the job takes them. Spectralink DECT devices are visible in the Microsoft Teams admin center and directly integrate with Microsoft Calling Plan, Operator Connect, and Direct Integration solutions.

Spectralink DECT Benefits:

- **Deskless workers stay connected, always**
Enterprise DECT from Spectralink is engineered for users' workflows and work environments
- **Deskless workers can work safely & securely**
From the highest level of DECT security in our infrastructure, to supporting key applications like lone worker, real time notifications and advanced messaging, Spectralink helps keep your users and your company safe
- **Continuous enterprise-quality voice**
The high-quality voice experience includes echo and noise cancellation for noisy environments over an exceptionally reliable dedicated wireless network

What do your customers look like?

New to Spectralink	Existing Spectralink customers
<ul style="list-style-type: none"> • Exploring the Microsoft UC model to avoid costly telecommunication capital projects and make the migration to the cloud • Migrating from traditional PBX or on-premise phone system infrastructure or upgrading technology 	<ul style="list-style-type: none"> • Already using traditional PBX with their Spectralink DECT solution • Might have already deployed their communication solution on-premises
Their goal	Their goal
<ul style="list-style-type: none"> • Reduce the complexities of their phone system • Provide centralized calling services like Microsoft Teams Phone to all employees, including deskless workers • Provide a communication solution with integrated calling to MS Teams, 3rd party messaging, alerts, and alarms for worker safety and security • Expand communication and collaboration capabilities of deskless workers 	<ul style="list-style-type: none"> • Receive support in migrating their communication solution to the cloud and carry over the hardware they have already invested in • Provide centralized calling services to all employees, including deskless workers, with DECT handsets • Reduces costs by retiring 3rd party SBCs and/or legacy PBX systems only left in place to support DECT users • Expand communication and collaboration capabilities of deskless workers

Identifying the Opportunity

I want a simple way to provide Microsoft Teams Phone to my entire workforce.

- Spectralink offers the premier solution for direct integration between DECT and Microsoft Teams; customers no longer need their legacy PBX and SBCs

I need help migrating my enterprise communications from on-premises to the cloud.

- Spectralink supports customers through their migration journey to the cloud
- UCaaS closes the gap between remote workers and deskless workers for complete cloud adoption

My deskless workforce needs quality voice wherever they go.

- Spectralink delivers best-in-class voice quality through dedicated DECT radio frequencies
- Our multi-cell DECT technology extends the range of communication over large sites

I need a communication solution tailor-made to meet the demands of my industry.

- Spectralink brings 30+ years of experience in DECT solutions and offers end-to-end solutions
- Our vast ecosystem of industry-specific application partners empowers deskless workers
- Spectralink hardware is compatible with all leading unified communications (UC) platforms and all major PBX providers

I need a handset that will keep up with the demanding environments of our deskless workers.

- Spectralink handsets are rugged and built to perform in tough environments
- A variety of model options allowing customers to provide their deskless workers with the right handset for the job

Spectralink value for Enterprise verticals

MANUFACTURING

Instant notifications make users aware of potential hazards

Lone workers can send alarms in case of emergency with user location

Notification of machine failure reduces production downtime

RETAIL

Streamline operations at every stage of retail workflows to enhance customer experience

Automate task assignments so associates can accept tasks based on their schedule and send task completion

Send secure messages (HQ to all branches) - with broadcast, group, or individually targeted handsets

LEISURE AND ENTERTAINMENT

Keep mobile workers contactable no matter where the job takes them

Keep up with the demands of the day with a highly durable handset

Send tasks to cleaning crew so that they can ensure clean & refreshed rooms - and confirm when ready for the arriving guests

Share guest insights in an instant to deliver highly personalized experiences

HEALTHCARE

Roam freely with voice and security all within reach

Communicate clearly with access to tools like nurse call patient monitoring, and workflow apps

Keep up with the demands of the day with a highly durable handset

Easily cleanable handsets for healthcare facilities

Find out more

Visit spectralink.com/microsoft for more information or contact us at teams.dect@spectralink.com

About Spectralink

As an award winner in mobile technology, Spectralink has been transforming the way our customers work and communicate for 30 years. Through our determination to do extraordinary things, we enable mobile workforces and empower our customers and partners to explore what's next, what's possible. With our enterprise grade, best-in-class mobile solutions, we are with our customers wherever they work, however they need us. Our people, commitment to innovation and our passion are our foundation for success.

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